This research is aimed to developing instructional English materials for the students of the seventh grade especially in basic competencies 3.5, 4.5, 3.6, and 4.6 at MTs Madani Pao-pao based on 2013 curriculum supported by using inquiry learning model and using the concept of HOTS in indicators achieved. The research design used in this study was Research and Development (R&D). The development model used was ADDIE model. It consists of need analysis, design, development, implementation, and evaluation. The procedures included analyzing materials needed by spreading questionnaire to the students and analyzing the basic competencies used, designing a blueprint of materials and the instructional materials, and validating the material by the expert. There were 146 students as the respondents of 26 questionnaire questions. The instruments used in this research were the documents, questionnaire, and validation checklist. In this research, the expert was involved in order to validate the product. There were three systematic aspects that they validated of the product: Materials Systematic Organization, Systematic English Teaching and Systematic Content of English. Therefore, the result indicated that based on experts judgment as well as product development result, the developed basic competency 3.5 & 4.5 and basic competency 3.6 & 4.6 were applicable to be taught at the seventh grade students of Junior High School as topic in English for them.

**KEYWORDS:** Developing English Instructional Materials, Inquiry learning model, HOTS

**A. INTRODUCTION**

The product of the 2013 curriculum is a book which is compiled by the government that contains the material which taught to the students by the teachers, then disseminated throughout Indonesia.
so that the quality distribution of education can be the same in all regions of Indonesia. Material is an important part of the teaching and learning process. Many research offer instructional materials developed for teaching. Therefore the researcher wants to produce a work in the form of a book in order to facilitate the transfer of knowledge from teacher to student.

Garinger (2002) points out, as the main English instructional material, English textbook in English as foreign language (EFL) are very important roles to facilitate language acquisition in the classroom. An English textbook entitled “Bahasa Inggris: When English Rings the Bell” is a new English textbook prepared by the Ministry of Education and Culture of Indonesia (MECI) in line with the implementation of new designed curriculum, 2013 curriculum. This book is distributed for free to all schools in Indonesia that have already applied 2013 curriculum and also available in the website of Ministry of Education and Culture for free download. Additionally, all schools in Indonesia are starting to implement the 2013 curriculum in the new academic year (2014/2015) so this book will be used by all junior high school in Indonesia. Because of these facts, the use of this English textbook is automatically widespread, so that the English teachers need to see inside the materials on textbook in order to take more control over its use.

Based on the explanation above, the book that already exist is currently used by some schools that implement K-13 which is compiled based on the scientific approach without any learning model that follows it. As for the scientific approach that underlies this book, it has been well developed and has been implemented in Indonesia, but it would be better if there is learning model that followed this book so that teachers will be easier to deliver the materials. This is accordance to Suprijono (2011: 46) textbook that is equipped with a learning model through teacher learning strategies can help students get information, ideas, skills, ways of thinking and expressing ideas. The learning model functions as a guide for learning designers and teachers in planning teaching and learning activities. Based on the state, the researcher will develop the textbook which has not only an approach but also a learning model.

The curriculum is an educational instrument to be able to bring Indonesian students to have competencies in attitudes, knowledge and skills so that they can be productive, creative, innovative and affective individuals and citizens. If it is associated with the concept of education, then the objectives of the curriculum for students themselves can be represented through HOTS (Higher Order Thinking Skill) concept. According to Lorin Anderson and David Krathwohl (2001), the level of thinking ability starts from (1) remembering; (2) understanding; (3) applying; (4)
analyzing; (5) evaluating up to (6) creating. Levels of thinking ability (1), (2), and (3) are categorized as Lower Order Thinking Skills (LOTS) or low-level thinking abilities. While the level of thinking ability (4), (5), and (6) are categorized as HOTS or high-level thinking skills. The explanation above is a consideration for researcher to apply the concept of HOTS to the 2013 curriculum through an inquiry learning model.

Based on the condition and explanation above, the researcher expected that this research can solve the problems stated previously by developing instructional materials, especially in English for the seventh grade of junior high school based on the inquiry learning model.

B. RESEARCH METHOD

The research design used by researcher was Research and Development (R&D). Borg and Gall in their material Educational research an introduction stated that educational research and development (R&D) is a process used to develop and validate educational products. R&D is a research method which emphasized to developing, produce a certain product and get then the product examined with an expert to know the effectiveness of product before the product used. The researcher adopts ADDIE Model.

ADDIE stands for Analyze, Design, Develop, Implement, and Evaluate was designed to ensure that the learners achieved the goals and objectives of the learning purposes. It also provided simple procedure to design and develop materials. In addition, it was an iterative evaluation of each phase might lead the instructional designer back to any previous phase. The scheme of the steps of the ADDIE design model in this study is shown in figure 1 below:

![ADDIE Model](image)

**Figure 1. The ADDIE’s Model (McGriff, 2000)**

1. Analysis Phase
In analysis phase, identifying and developing clear understanding of students’ needs by questionnaire and analyzing each basic competency to get the indicators on the existing syllabus of 2013 curriculum used at the school. Then, considering timeline and budget needed in this research. Actually, this phase was similar to need analysis where need analysis is a set of procedures used to collect information about learners’ needs (Richards, 2003:51 as cited in Sukirman 2012).

2. Design Phase

In this phase, designing the material for the seventh grade considering the students’ need and indicators, then designing blue print supported by the instructional model used as the structure of arranging the material.

3. Development Phase

This phase depends on the first two phases, which are the analysis and the design phase. In this third phase, the instructional designer develops the materials of the course.

4. Implementation

This phase is about transforming the plan into action. In order to go through this phase, the researcher considers three major steps, which are training the instructors, preparing the learners, and organizing the learning environment. With these three steps, the researcher displays our course in very active and authentic ways to achieve the implementation phase.

5. Evaluation

The final process in ADDIE model is Evaluation phase. The researcher evaluates each step in order to make sure that achieve the goals using the instructional design and materials to meet the learner needs. Additionally, there are two types of evaluation, which are formative evaluation and summative evaluation. First, formative evaluation is a continuing process that the researcher will do as we are working on our instructional materials in each phase on ADDIE model. There are three basic processes of formative evaluation, which are one to one, small evaluation group, and trial in the field.

C. TYPES OF DATA

The types of data in this research were qualitative and quantitative data. The qualitative data was gathered from the analyzing basic competence of 3.5 & 4.5 and 3.6 & 4.6 of the Permendikbud Number 24 year 2016 in appendix 37. The quantitative data were obtained from the result of questioners and the validation of the expert in evaluating product that has been made by researcher,
whether they were feasible or not feasible to be used as references by students, teachers and the
government to be used in the learning process.

D. RESEARCH INSTRUMENT

In this research, the researcher used three instruments. The first is documents containing the
syllabus of 2013 curriculum revised edition which was published in 2017 by the government, basic
competence analysis, and the blueprint of materials. The second is questionnaire adapted by Andi
Kaharuddin (2015: p.75-78) for the students. The third is the validation checklist adapted from
Ghobrani (2011: p.517-520) and Widyatmoko (2011) cited by Sukirman (2013) and filled out by
the experts.

E. DATA ANALYZING TECHNIQUE

The technique followed several steps by Miles and Huberman. They suggest that in analyzing
the data qualitatively consists of three procedures. First was data reduction. Second was data
display. Third was conclusion draw. In gathering information from students and experts the
researcher used the need analysis questionnaires and validation checklist. Types of questions are
linguistic needs and learning needs used for assessing whole needs of the target. Because of the
subject of this research was the first grade of junior high school, so the researcher used yes/no
question in getting students’ needs.

F. FINDING AND DISCUSSION

1. The Process of Developing English Material for the Seventh Grade of Junior High
   School Based on Inquiry Learning Model by Using ADDIE Model

   In making decision about the need analysis phase, the researcher determined the type of
   information needed, the participant to be investigated, and the instrument used. The information
   needed through the stage of need analysis include to find out the learning styles of students, the
   experience of students in learning English in class VII, and the learning media that students like.
   There were two participants involved, namely 146 students from MTs Madani Paop-Pao at the
   seventh grade of 2018-2019 school year who were studying the materials and people working in
   the teaching department. The instrument used to carry out this stage was a questionnaire containing
   several questions related to information previously explained and a questionnaire as a benchmark
   for validate the instructional materials that had been designed. After that, researcher gathered
   information through two ways, namely analysis of students’ needs and analysis of basic
   competencies.
The questionnaire was formulated by yes/no question, so the students only need to choose yes or no in every question. After analyzing the questionnaire, the researcher informed the result by the tables below:

**Table 1. The overall needs inventory from linguistic needs**

<table>
<thead>
<tr>
<th>Linguistic needs</th>
<th>The learning abilities</th>
<th>The learning priorities</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>The learning abilities</strong></td>
<td>- Can introduce their self by using English</td>
<td>- The students like learning English subject</td>
</tr>
<tr>
<td></td>
<td>- Cannot write their daily activity by using English</td>
<td>- Reading the material</td>
</tr>
<tr>
<td></td>
<td>- Cannot read an English short story fluently</td>
<td>- Listening to the teacher in understanding the material</td>
</tr>
<tr>
<td><strong>The learning priorities</strong></td>
<td></td>
<td>- Doing the task</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Material example with dialogue</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Material example with text/description</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Material presentation with colorful picture</td>
</tr>
</tbody>
</table>

Based on the results of the need inventory, many students like English lessons, such as reading, writing, listening, and speaking. However, some of them have not been able to understand the material properly due to several factors, both internal and external factors. In the learning abilities, students have been able to introduce themselves by using English, but not all can. Therefore, the researcher present the material about introducing. So that in the future, all students are able to introduce themselves.

Besides introducing themselves in English can improve speaking skills, the researcher also want to improve students' abilities in writing and reading because some of students do not yet have these abilities. Therefore, the researcher has presented many writing and reading activities related to daily life that are designed to be interesting so that students do not feel bored. In addition, the researcher also presents a lot of assignments for students, both individually, pairs, and in groups so that students' abilities can be further improved.
Detailed information on the students’ learning needs can be seen in the following table:

**Table 2. The overall needs inventory from learning needs**

<table>
<thead>
<tr>
<th>Learning needs</th>
<th>The learning problems</th>
<th>The learning attitudes</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>The learning problems</strong></td>
<td>- Don’t understand the teacher’s explanation</td>
<td><strong>Learning preferences:</strong></td>
</tr>
<tr>
<td></td>
<td>- Don’t understand the explanation in the book</td>
<td>- Using an audio as the media in learning process</td>
</tr>
<tr>
<td></td>
<td>- Don’t understand the meaning of the teacher’s explanation</td>
<td>- Using a picture as the media in learning process</td>
</tr>
<tr>
<td></td>
<td>- Don’t understand the meaning of the text in the book</td>
<td>- Using a video as the media in learning process</td>
</tr>
<tr>
<td><strong>Learning styles:</strong></td>
<td>- Asking for teacher in learning process if students are in difficulties</td>
<td>- Asking for friend in learning process if students are in difficulties</td>
</tr>
<tr>
<td></td>
<td>- Reading material repeatedly in learning process if students are in difficulties</td>
<td>- Working in group</td>
</tr>
<tr>
<td></td>
<td>- Listening to the teacher’s explanation in learning process</td>
<td>- Working in pair</td>
</tr>
<tr>
<td></td>
<td>- Learning by game in learning process</td>
<td>- Working alone</td>
</tr>
<tr>
<td></td>
<td>- Learning by media/tools in learning process</td>
<td></td>
</tr>
</tbody>
</table>
Students learning preference based on media was divided into three; using audio-based media, visual-based media, and audio-visual-based media in learning process. The visual-based media (image or parable) can be representational images (images, paintings, or photographs), diagrams (describing the relationships of concepts, organization, and structure of material content), maps (showing space relationships), graphs (tables, graphs, charts (charts) that present data / trend tendencies or between relationships of a set of images or numbers), audio-based media are media that contain messages in the form of auditive (only can be heard) that can stimulate thoughts, feelings, attention, and the ability of students to learn English instructional materials, and audio-visual based media is combining the use of sound with a pictorial display commonly called video (Azhar Arsyad:2007). The result showed if the three media are in the material. The visual media can be seen in each part of the material which displayed with full colorful picture and audio-visual media can be seen in each material example which displayed another students doing a role play as the speakers in each dialog.

In learning process, usually students get problem in understanding the material, to cover the problem students do three things; asking to the teacher, asking to friends, and reading material repeatedly. The appropriate of three things above can be seen in the material which displayed in each step of inquiry, where the material guides the students to do individual activities, work in pairs, and make a group discussion to do the activities. In individual activities, students can learn independently, whereas work in pairs and group discussion, the three things of the way students covered their problems were used. The students can ask their teacher, their friends or reading the material repeatedly.

In analyzing basic competencies, researcher created indicators of competencies achievement in each basic competency to facilitate researcher in designing materials according to indicators. There are 3 types of indicators that are created in analyzing a basic competency, here is the division. If the operational verb was in points 1, the researcher made the main indicator and enrichment indicator, if the operational verb was in points 2, 3, 4 or 5 the researcher made supporting indicators, main indicators, and enrichment indicators, and if the operational verb was in points 6 the researcher made supporting indicators and main indicators.

After gathering information that explained above, the researcher started to design the blueprint of the material as a material framework which details several aspects which would be made in the form of intact materials. There are five contents that should be included in the syllabus. The first
is basic competency which displayed is basic competencies 3.5, 3.6, 4.5 and 4.6 then were explained each basic competency to the indicators that it has. The second is subject matter is the main reference that elaborated through material arranged in the form of material, activities, and exercise. Based on the description of the basic competency, the subject matter contains three main aspects, namely social function, text structure, and linguistic elements. The third is learning material is a set of material that compiled based on the results of basic competency analysis that produced new indicators and then new material. The fourth is indicator of competence achievement contained three types of indicators, namely, supporting indicator, main indicator, and enrichment indicator describing the subject matter. The fifth is learning activities consisted of two aspects, students’ activities and teacher’s activities that designed based on inquiry learning model which consisted of orientation, formulating problem, formulating hypothesis, collecting information, testing hypothesis, and conclusion.

After designing the blueprint, the materials’ structure was developed by using inquiry learning model. The explanation of material representations on each step of the inquiry model which was a learning model used in arranging the materials’ structure.

2. The Result of Expert’s Validation Towards The Materials’ Contents

Before implementing the developed English instructional materials in the classroom, it is essential that the English instructional materials be reviewed by the experts. The review was carried out to make sure that the English instructional materials have been well developed and ready to use according to the experts’ statement.

The results of the evaluation were quoted from the observation sheets that have been given to the experts. The observation sheet consisted at several items such as cover, layout, instructional objective, organization of materials, the systematic content of the materials, and activities/tasks/exercise are already checked with a good mark. After all the items marked and resulted good, the learning materials then claimed valid as reflected to the experts suggestions: The English instructional materials have been very well designed due to the followed reasons: (the first expert) The objectives and goals were stated, it has development framework, and it systematically present the idea of based on inquiry learning model supported with the HOTS indicators. (The second expert) overall the material and the content are appropriate with the blueprint. In conclusion, the validity level of the material development are very appropriate to the blueprint due to the validation checklist.
G. CONCLUSION

1. The English materials development for the seventh grade of MTs Madani Pao-pao based on the Blueprint consist of 144 indicators which displayed in 42 phases in the material includes conceptual map, goals, materials sequence, and product overview.

2. The expert validation for the development of product such as English instructional materials and worksheets has been very well designed due to the following reasons.

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